

MBA Home Building and Remodeling Show - Job Posting

**Company Name: Frontier Title & Closing Services**

**Job Title: Account Executive**

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Pay range (optional):

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Start Immediately

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Company Website: [www.frontiertitlellc.com](http://www.frontiertitlellc.com)

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Contact for job posting: Dawn Starbuck  
(262) 490-0583  
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Job description  
and information: Account Executive

This role reports to the Vice President of Sales.

The ideal candidate will possess strong sales, interpersonal and organizational skills. They should be comfortable with multitasking and be able to budget their resources in order to meet a goal. Frontier is looking to fill the following territories: Greater Lake Country Area

BASE SALARY + COMMISSION

Responsibilities:

Build and maintain client relationships

Track and record efforts throughout the week, month, and year to show sales strategy

Meet and exceed monthly and yearly order goal

Seek continued knowledge and stay abreast of changes in the real estate and title industry and other external conditions that may impact your clients

Qualifications:

Sales experience strongly encouraged, but not required

Strong written and verbal communication skills

Strong organizational skills

Ability to retain and build client relationships

Please send resume to Dawn Starbuck: [dstarbuck@frontiertitlellc.com](mailto:dstarbuck@frontiertitlellc.com) or apply online by filling out the form: <https://frontiertitlellc.com/contact-us/>