

MBA Home Building and Remodeling Show - Job Posting

Company Name: Renewal by Andersen

Job Title: Outside Sales

Pay range (optional): Training Salary + Full Commission

Start 02/01/2023

Company Website: <https://www.renewalbyandersen.com/>

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Job description
and information:

We are Renewal by Andersen of Milwaukee. Renewal by Andersen is locally owned and has in house top master installers. We're expanding due to an unprecedented increase in leads and demand for our energy saving products. We are looking for an In-Home Sales Consultant that will bring their knowledge of the industry, honesty, and inviting personality to our team.

Key Responsibilities

Conduct in-home presentations with homeowners who have expressed interest in receiving information regarding their window replacement project

Use the tools, training, and sales methodology and create a connection with the customers to offer our replacement services

You will have industry leading product samples, support and technology to assist you in closing the sale

Run up to 10 pre-qualified leads per week (in home appointments generated/set by our call center)

Absolutely no prospecting!

Skills Knowledge and Expertise

Previous In-Home B2C sales experience preferred

Self-motivated and goal-oriented with a burning desire to succeed

Schedule availability to run homeowner appointments on evenings and some weekends

A strong focus on exceeding customer expectations

Reliable transportation

Benefits

Medical, dental, life, and vision insurance as well as 401K matched by Renewal by Andersen

Paid training and development

Leadership development programs

About Renewal by Andersen

The design and installation professionals on Team RBA are here to make your home improvement project dreams a reality. No matter the size or scope of your project, we are here to help. Our Signature Service and high-quality products, combined with our team of experts - that's the RBA difference.